



DEVELOPING IDEAS



Meta Ideas
PROCUREMENT SERVICES



RPET



Bamboo

PROFESSIONAL PROCUREMENT SERVICES



OUR PARTNERS



REPSOL



Fundación Real Madrid



OUR VALUES FOR OUR CLIENT

**WORKING CLOSE TO OUR CLIENT
FOR LAST 14 YEARS**

*10 km from
International Madrid
Central customs
HUB.*

**GEOGRAPHIC
PROXIMITY**

FEXIBILITY

*Total adaptability
on basis needs at
any time.*

**Proposal of ideas
*Physical samples
Fast Budgets

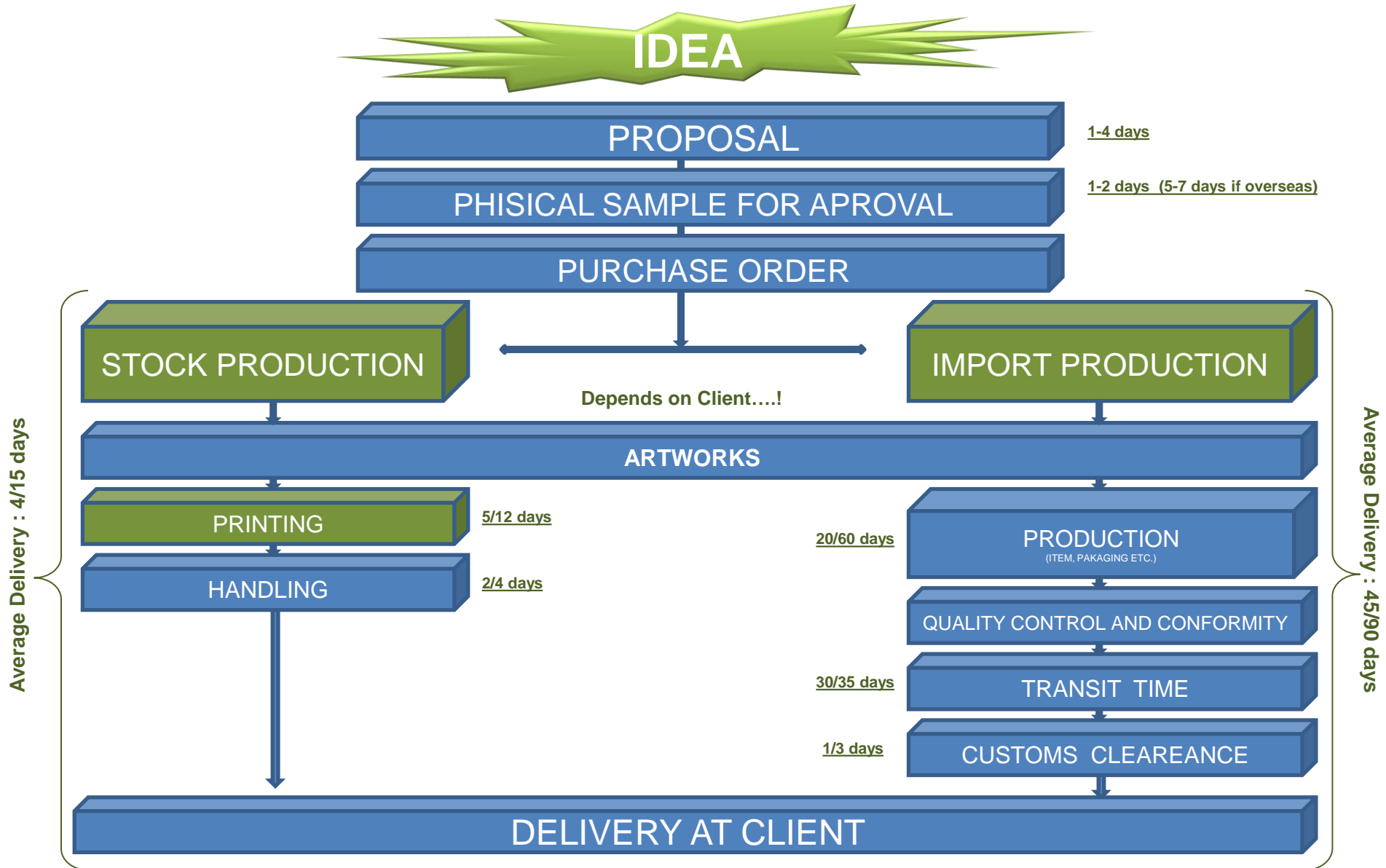
**SPEED OF
RESPONSE**

RESOLUTE

*Unexpected setbacks.
Adaptability to solve any
arrised problem on the
way.*



FULL PROCESS & TIMINGS





THE PERFECT INQUIRY

THE PERFECT ENQUIRY

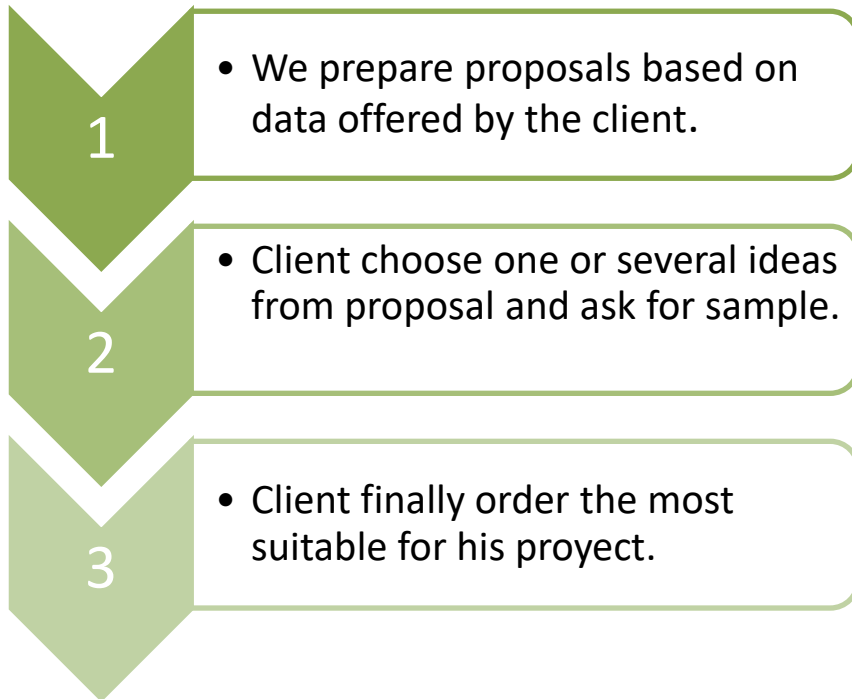
REMAIN: When you ask for any enquiry, visualize the 4 legs of this chair and its backrest. They are the data we need to arrange your RFQ.



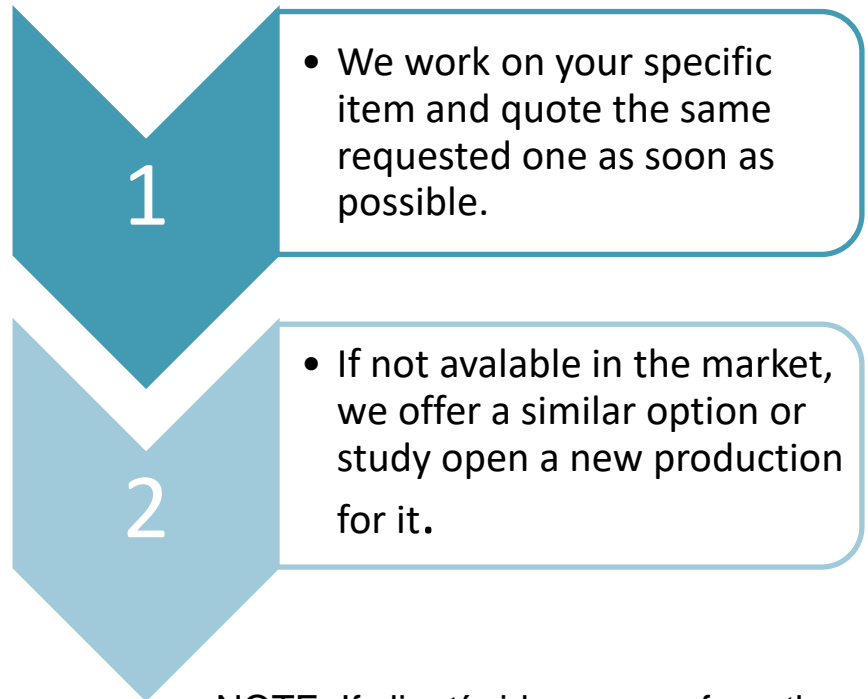


TWO WAYS FOR REQUESTS

GIVE ME IDEAS



I WANT THIS



NOTE: If client's idea comes from the Internet, please inform us.



DIFFERENCES BETWEEN STOCK & IMPORT PRODUCTS

STOCK ITEMS

They are promotional items that are "physically" stored in different places across Europe that can be delivered in 24/72 hours (no customized).
Prices are generally higher than import prices than Import Products.

IMPORT "AD-HOC PRODUCTION OVERSEAS"

They are promotional items that must be manufactured "exclusively" for a given campaign.
They are usually made in China.

Deliveries date are:

- 30 or 60 days for mass production.
- 18 to 32 days by sea (transit time)
- 5 days by air freight, but is more expensive.

We can say that IMPORT DELIVERY takes from 40 to 90 days.



STOCK PRODUCTS

ADVANTAGES

Immediate presentation of ideas.

Very fast management of the process for choosing the perfect product.

Sample delivery time within 24/48 hours (with no printing).

Possibility of small quantities.

DISADVANTAGES

Prices more expensive than import products.

High prices if printed. (Logo print)

Limitation on colors and availability.

Possible loss of units in stock (can be sold out at any time).



IMPORT

ADVANTAGES

Exclusive and novel Ad hoc productions.

Huge variety of products.

Special Packaging:

Blister, Printed cases, Adhesive box, hanger box.

Total Customization:

(Material, color, measures, etc)

Mix of colors, models, etc. In the same box to optimize its later handling.

Best prices & Innovative Products.

DISADVANTAGES

Longer response time and management

Obtain physical sample in origin
(It takes several days). If it's Ad-Hoc still more.

Longer delivery time (45 to 90 days).

It is not feasible for small quantities.

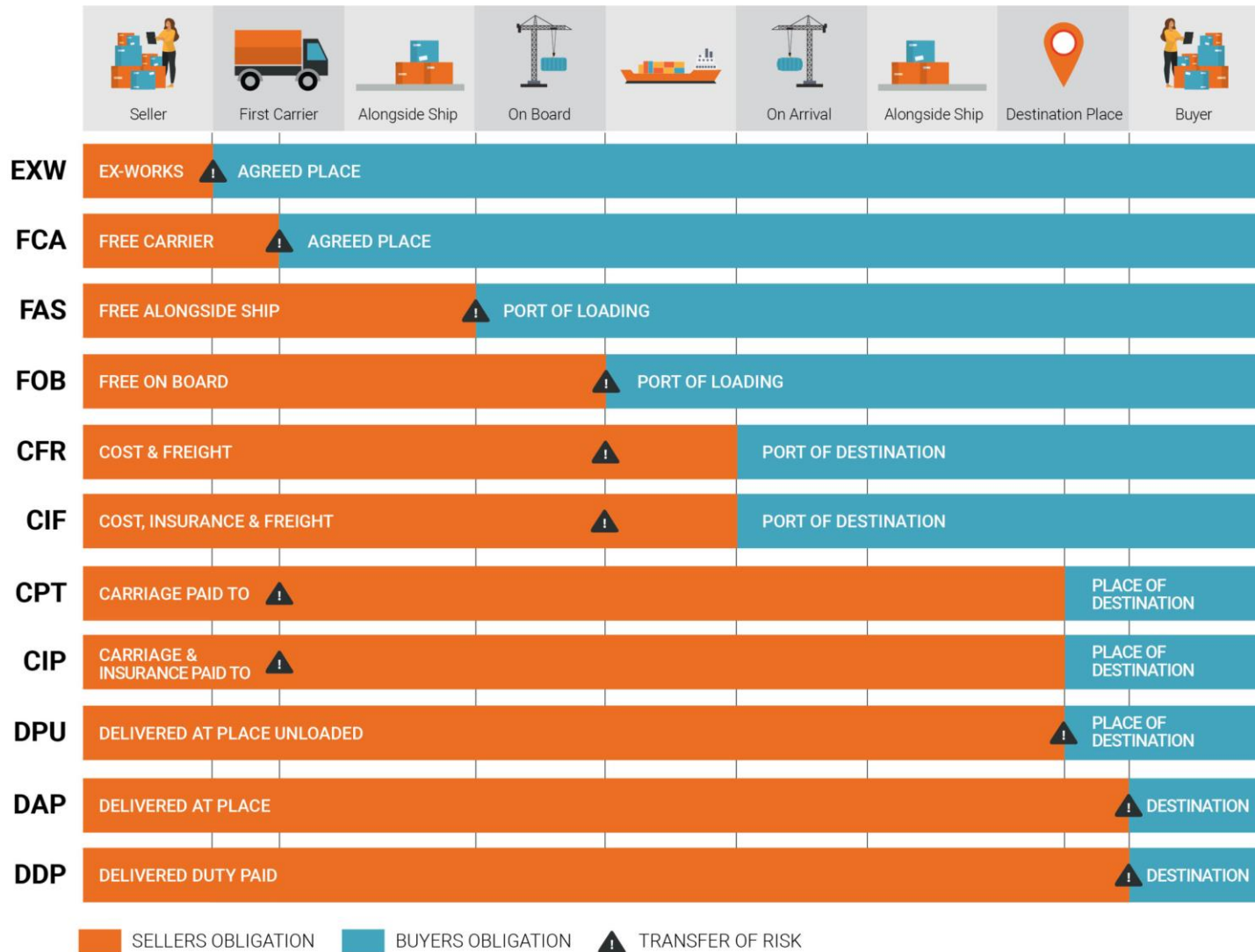


INCOTERMS CHARTS 2020

(IN)ternational (CO)mmercial TERMS

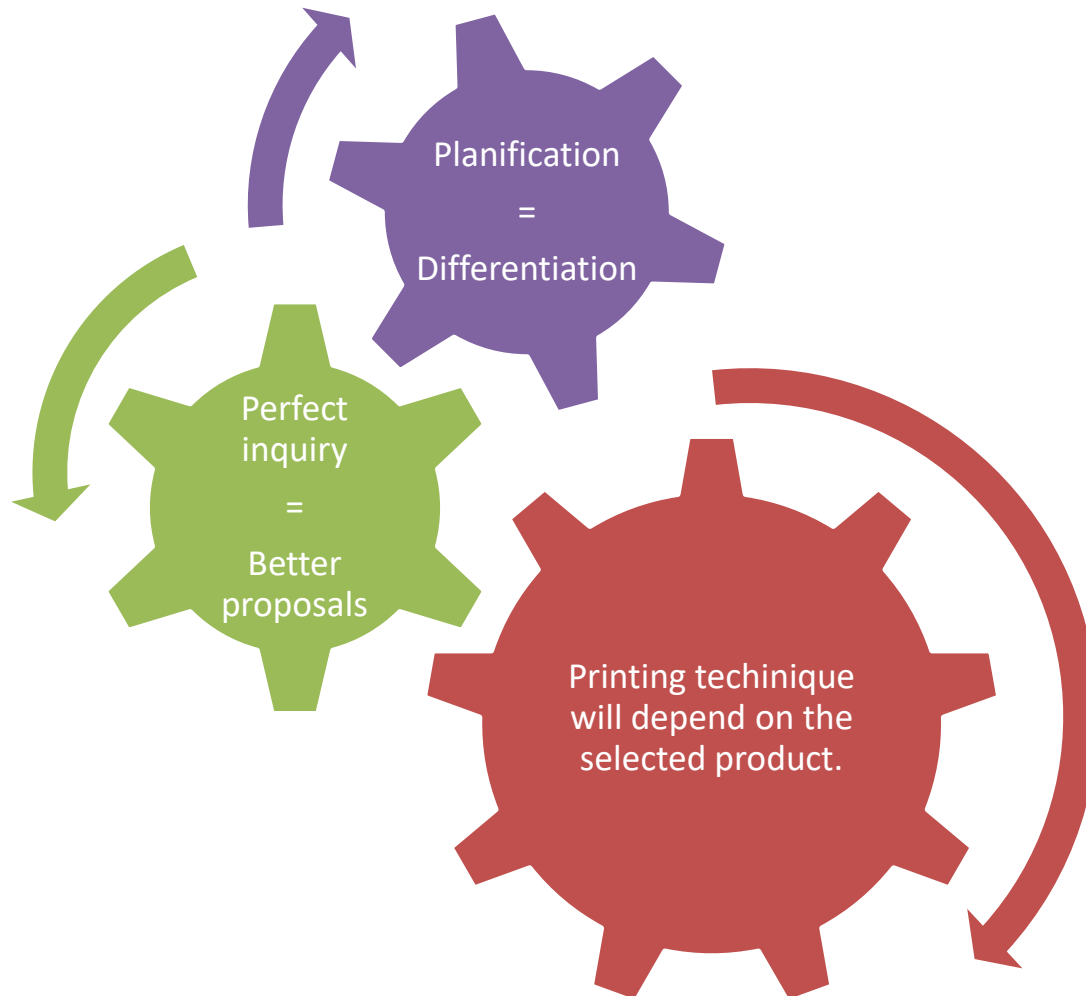
Incoterms prevent confusion in local & foreign trade contracts by clarifying the responsibilities of the buyer and seller.

The rules are set out by the ICC (International Chamber of Commerce) for the buyer & seller to understand the exact terms of their business arrangements. Incoterms are accepted by all authorities & governments, globally.





THINGS TO REMEMBER





THANK YOU!